



## What Our Customers Say



*'GoldMine has given us true visibility of our pipeline and is enabling us to manage this better. We now have visibility of strong opportunities and can focus our efforts where they are most likely to win business. GoldMine has been a really successful implementation.'*

*'Preact were professional from the outset. Starting with the pre-sales process, through to the delivery, every single person performed with a level of professionalism that many companies should aspire to. We have absolutely no complaints at all about the service from Preact.'*

*'GoldMine has revolutionised the way that we look at our pipeline. The positive impact that has resulted is a clear and understandable view of potential customers and opportunities.'*

Alex Rabbetts, TA Migration Solutions Ltd

*'We have worked with Preact now for several years and have always found them to be very proactive and most helpful in dealing with our ACT! installation and day to day support needs. All the team are highly professional and well trained in their roles.'*

Gill Smillie, Conference Centres of Excellence

*'We could not be happier dealing with Preact. Every one of our requests (some of them complex) has been resolved to our complete satisfaction in a professional and courteous manner you have a great, helpful team and your productivity and creativity when it comes to coming up with solutions is second to none.'*

Kevin Branigan, Learning Ireland

*'I would like to say it is always a pleasure to call you with my Sage CRM questions. I would base my recommendation on the great quality of service you have always given us and recommend Preact as the company to go to.'*

Moshe Nitzani, London Film School

*'We chose ACT! for its flexibility, resourcefulness, ease of use and adaptability to our needs.'*

*'We chose Preact for several reasons: 1. We have used them for previous versions of ACT! and found the knowledge of their consultants excellent. 2. The service they provide has been extremely good and efficient. 3. When a problem has occurred, whether it has been technical, application based or even our internal 'User Errors' they have dealt with the problems very quickly as they have appreciated we use ACT! as an everyday tool. This has made our Sales function more streamlined in the eyes of our customers.'*

Michael McGuire, Eton Travel Agency Ltd

*'I would like to pass on my thanks for the first rate implementation and training support for our GoldMine installation.'*

*'From disparate systems and originally widely mixed abilities, we now have a group of people confident that the new system will be a great help to them. The team is enthused and are now eager to build their skills around the training we have been given.'*

Simon Littlewood, Hertfordshire Business Incubation Centre





## What Our Customers Say



*'The service from Preact has always been great. Most queries have been answered and fixed on the first call with no disruption to the database. Each person I have dealt with has been patient and happy to help. Overall a great service and I would definitely recommend Preact.'*

Kully Ralah, The Trading Floor

*'Good communication, documentation and accessibility to a contact who could happily answer all pre-sale questions. As a result I chose Preact over a local supplier based 10 minutes from my office. Warren, Leanne and Giles were extremely helpful and supportive to ensure we were 100% happy with all elements. A good team, would most definitely recommend them to any organisation.'*

Lesley Harrison Hassell Blampied Associates

*'I just wanted to take the time to write and say how impressed we have been with the service that Preact has provided. The whole process, from the sales through to the database design and training has been very smooth and well thought out and we have found all the personnel involved extremely knowledgeable and helpful. This has made the installation and subsequent use of the database seem a surprisingly simple affair.'*

Jenny Diment, Stephen Beagent Associates

*'We purchased ACT! and support from Preact after some poor experiences with other vendors. We're delighted because the service we've received has never been short of first class. We're highly impressed with your team's ability to quickly resolve our issues and provide answers to ACT! questions.'*

*'It's a pleasure speaking to a professional team that understands our requirements. Please don't change a winning formula.'*

Arnold van Tuyll, Scope Benelux

*'Your consultant really tried to understand what we have to do at this charity and this made his work focussed and productive. He listened well and explained clearly and came up with some excellent suggestions and was professional in the way he presented himself and carried out his work. He listened carefully and responded intelligently and calmly. He represented Preact extremely well and we felt that we had received a quality service and advice which has improved how we can use the database enormously.'*

Francesca Roberts, CRASH Property Charity

*'The knowledge and support of your team is excellent. Calm patient staff who listen to your needs and work with you to ensure the database works to meet your needs both on a daily basis and reporting.'*

Yvonne Hastings, Marie Curie Cancer Care

*'I would like to reiterate how helpful and forbearing Iain was throughout this project.'*

*'I'd like to extend my thanks to David Brettell for his patience in the sales process, and James Benjafield, who I found to be extremely pleasant, and an absolute pleasure to work with. I would also like to highlight Darren Lawrence, who, as always in my dealings with him, went above and beyond when answering my panicked helpdesk calls immediately after our consultancy! His seemingly endless knowledge and CRM skills is I think a huge credit to Preact. It continues to be a pleasure working with you.'*

Emily Day, Inca Software

